

BUSINESS MODEL

COMPETITIVE ADVANTAGES

UNIQUE GEOGRAPHY

Kazakhstan has an extensive resource base, favourable location, and a unique opportunity to export to Europe and fast-growing Asian markets

FULL INTEGRATION ACROSS THE VALUE CHAIN

KMG is the national leader in Kazakhstan's oil and gas industry with a fully integrated value added chain

FINANCIAL STABILITY

The Company maintains its financial stability and provides sufficient conditions for its long-term development

DIVERSIFIED UPSTREAM PORTFOLIO

KMG has a diversified portfolio of oil and gas production assets with an attractive growth potential

LEADING POSITION IN KAZAKHSTAN'S OIL MIDSTREAM SECTOR

KMG has a 53% share in the national oil transportation market and is involved in all of its projects

ADVANCED OIL REFINERIES

The Company operates four largest refineries in Kazakhstan and two in Romania

ADVANCED CORPORATE GOVERNANCE AND COMMITMENT TO SUSTAINABILITY

INTEGRATED VALUE ADDED CHAIN

RESOURCES

Proved plus Probable Reserves (2P)

707 mln toe
5,478 mln boe

Oil and condensate production

22 mln tonnes
456 thous. bbl per day

Gas production

8.2 bln m³

Midstream

74.7 mln tonnes

Pipeline transportation

65.3 mln tonnes

Marine transportation

9.3 mln tonnes

Oil refining

19.9 mln tonnes

Refining in Kazakhstan

14.3 mln tonnes

Refining in Romania

5.6 mln tonnes

Length of oil trunklines

5,373 km

OPERATING CHAIN

EXPLORATION AND PRODUCTION

MIDSTREAM

PROCESSING AND SALES OF CRUDE OIL AND OIL PRODUCTS

EBITDA

3,999 USD mln

73%

517 USD mln

9%

994 USD mln

18%

STRATEGIC GOALS TO 2031

Increase in reserves (ABC1)

+299 mln tonnes

Total oil output in ten years by 2031

240 mln tonnes

Improved utilisation of existing capacities

Sea transportation synergy

Increase in the depth of refining at Kazakhstan refineries

to 89 %

Implementation of planned polyethylene, polypropylene and others

STAKEHOLDER VALUE

WITH LEADERSHIP AND PRESENCE ACROSS ALL SECTORS OF KAZAKHSTAN'S OIL AND GAS INDUSTRY, FROM EXPLORATION TO PRODUCT SALES, KMG IS WELL-POSITIONED TO CREATE VALUE FOR A WIDE RANGE OF STAKEHOLDERS.

KMG makes regular payouts to shareholders, duly meets its obligations to investors and creditors and is a major employer and taxpayer. The Company promotes mutually beneficial cooperation with partners, invests in social projects and ensures high standards of environmental protection:

Dividends to shareholders

200 KZT bln

Permanent jobs

>47 thous. jobs

Procurement supplies

1,700 KZT bln

Share of local content

82 %

Taxes and other mandatory payments to the national budget

1,176 KZT bln

Social assistance to employees

24 KZT bln

Social investments under subsoil use contracts

11.7 KZT bln